




## Staff Aug, Cybersecurity & IT Services for Data Firm

### PROJECT DETAILS

 IT Managed Services, Cybersecurity, IT Staff Augmentation

 Jan. 2017 - Ongoing

 Confidential

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*"I'm impressed by Palisade Technology Solutions' number of military veterans on staff."*

### PROJECT SUMMARY

Palisade Technology Solutions provides staff augmentation, cybersecurity, and managed IT services for a data firm. The team is responsible for IT operations, database administration, and firewall installation.

### PROJECT FEEDBACK

Palisade Technology Solutions' work has improved the client's scores on security assessments and their IT operations performance. The team has military veterans on staff and is very responsive and easy to work with. The team communicates via email and virtual and in-person meetings.



## The Client

Please describe your company and position.

I am the CTO of Hargrove & Associates, Inc.

Describe what your company does in a single sentence.

Our company is a specialized data services firm that builds and operates market data collection and publication systems on behalf of trade groups and their members.

## The Challenge

What specific goals or objectives did you hire Palisade Technology Solutions to accomplish?

- IT Operations
- Database Administration
- IT Systems Implementation



**Brian Seebacher**  
CTO, Hargrove & Associates, Inc.

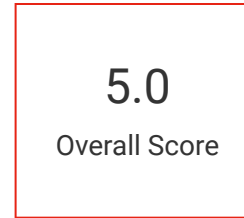


**Consulting**



**Minneapolis, Minnesota**

### CLIENT RATING



Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0





## The Approach

How did you find Palisade Technology Solutions?

Referral

Why did you select Palisade Technology Solutions over others?

- Great culture fit
- Referred to me
- Company values aligned

How many teammates from Palisade Technology Solutions were assigned to this project?

2-5 Employees

Describe the scope of work in detail. Please include a summary of key deliverables.

- Staff augmentation and managed services of our IT operations
- Database administration
- Change management support
- Network segmentation rearchitecture and security implementation
- Firewall installation and management

## The Outcome

What were the measurable outcomes from the project that demonstrate progress or success?

- Improved scores on security assessments
- Consistent or improved performance of IT operations with former staff resources

Describe their project management. Did they deliver items on time? How did they respond to your needs?





# Palisade Technology Solutions

Very responsive, communicative, and easy to work with.

## What was your primary form of communication with Palisade Technology Solutions?

- In-Person Meeting
- Virtual Meeting
- Email or Messaging App

## What did you find most impressive or unique about this company?

I'm impressed by Palisade Technology Solutions' number of military veterans on staff.

## Are there any areas for improvement or something Palisade Technology Solutions could have done differently?

None that I can think of.

